

39th

ARIANE'S CUP 2018

06. - 09. October 2018

Croatia

European space industry regatta in
the Adriatic Sea – the jewel on the
Mediterranean crown.



Business proposal

- **We are pleased to offer the organization of the 39th Ariane's Cup in the Adriatic Sea from 06. – 09. October 2018 in Croatia. We can organize 100 sailing boats for 900 participants in the Cup.**

Also, we can organize additional sailing for the rest of the week, along with the program and service for the accompanying persons. We suggest a meeting on this year regatta in Brittany. Decision and contacts need to be defined and signed till the end of October this year.



Map and route

- The base marina and route will be defined together with the organizer. We offer different possibilities according to your request.



Schedule Provisional timing (*)

6 October Saturday

10:00 - 20:00	Arrival and transfer from airport to Marina A Distribution of boats (individual draw by participants) Registration and other operational activities Embarking (on) sailing boats Food distribution
20:00	Opening ceremony
20:30	Free evening (possible to organize a dinner in marina)

7 October Sunday

07:30 - 09:30	Daily food distribution (bread and lunch) Breakfast on the sailing boat
08:00	Skipper's meeting
09:00	Leaving Marina A
09:30 - 12:30	Race 1
12:30 - 13:30	Lunch at boats
13:30 - 16:30	Race 2
17:00	Arrival at Marina B
17:30 - 19:00	Distribution of dinner packages
18:30	Result of the day
19:00	Dinner at boats ("boat invites boat")
21:00 - 24:00	Evening party (music, photo slide show, etc)

8 October Monday

07:30 - 09:30	Daily food distribution (bread and lunch) Breakfast on the sailing boat
08:00	Skipper's meeting
09:00	Leaving Marina B
09:30 - 12:30	Race 3
12:30 - 13:30	Lunch at boats
13:30 - 16:30	Race 4
17:00	Arrival at Marina A
18:30	Transfer and sightseeing of the old town and Croatian cultural heritage
19:00 - 24:00	Results, dinner, results and party

9 October Tuesday

07:30 - 09:30	Daily food distribution (bread and lunch) Breakfast on the sailing boat
08:00	Skipper's meeting
09:00	Leaving Marina A
09:30 - 12:30	Race 5
12:30 - 13:30	Lunch at boats
13:30	Return to Port A
14:30	Results
15:00	Transfer to airport

(*) all times to be detailed and agreed with Oscar and adjusted accordingly

Pricing



➤ Sailing boat 5 cabines

3500 EUR

➤ Sailing boat 4 cabines

2800 EUR

➤ Sailing boat 3 cabines

2100 EUR

Included in the Price:

- Sailing boat
- Charter pack: bedlinen, towels, gas in the kitchen, final cleaning, wi-fi (1 GB),
- berth in the marina
- wather
- electricity
- vignette
- food and drink (package on the sailing boat for breakfasts and lunches)
- dinner on sailing boats and party on October 7th
- dinner and party on October 8th
- transfer from marina to old town and back
- gift package
- turist tax
- VAT

Additional included in the Price:

Regatta organisation

- Route planning
- Judges and assistants
- 3 rubber boats
- Doctor
- 2 catamarans
- Tent in base Marina
- Photo, video and dron service

Not included in the price:

- Transfer from airport and back
- Dinner on October 6.
- Insurance
- Gas

All project objectives and project performance details will be discussed and agreed upon at a meeting.

This offer is a framework, and the final offer will be made after meeting and defining all the processes and details.

The Fleet

**Bavaria
Cruiser
51**



**Bavaria
Cruiser
46**



**Bavaria
Cruiser
41**



Contact

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